



GIBBS & REGISTER, INC.

232 South Dillard Street
Winter Garden, Florida 34787
Telephone: (407) 654-6133
Facsimile: (407) 654-6134

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Leffler Labs, LLC has been our business partner for several years and we continue to rely on Ed Leffler for our IT needs. Gibbs & Register utilized Ed's services for our software selection, set up, conversion and finally our migration to Dynamics SL (Solomon) for our financial / ERP software system. Not only did Ed fulfill his scope of work but he also took the extra time to make sure that the end users were comfortable with the selections and use of the new software suite.

Ed worked with all parties that had a vested interest. He made sure that they were trained and understood the system. This included the accounting, purchasing, contract administration and project management personnel. Each person got one on one time with Ed and that has made all the difference in a successful conversion.

Ed's vast knowledge is not confined to Dynamics SL but extends to Microsoft SQL server and OS management and products as well as several software suites built to work with Dynamics SL. We elected to integrate Spitfire as our Project Cost Management system and have also integrated the estimating/bidding system so that from bid to final project close out our systems are fully integrated. I do not believe that we could have done all of this within the budget without Ed's help.

Ed has demonstrated his knowledge in both hardware and software and he has been an integral part of our team. Ed's ability to manage both complex and routine request always make working with Ed a pleasure. I highly recommend Leffler Labs to anyone who is in need of an IT business partner that wants to have someone on the team who cares about not only his work product but the organization's mission as well.

Sincerely,

GIBBS & REGISTER, INC.



By: Mark Bateman, CFO